

Camper Built For Farm Trucks

"People ask why it's never been done before," says Lloyd Beler, of Mankota, Sask. who's developed the "Farmer's Own Motorhome", a camper unit designed to turn your farm truck into a deluxe vacation motorhome.

"It's made to load and unload in minutes with the truck hoist," explains Beler. "To unload, just raise the hoist and drive out — legs under the camper front automatically unfold. To load, just back under it. No need for jacks or other wobbly blocks."

The standard Beler camper is 26 ft. long and slides into any grain box 8 to 8½ ft. wide, and 14 to 15 ft. long, although custom-built models will fit any 1, 2, 3 or 4 ton truck, including flatbeds. Contains a bathtub, twin sink, stove with oven, refrigerator,

furnace, flush toilet and is powered by propane stored in two 30-gal. tanks. Total weight is 6,000 lbs.

"Besides being one of the safest vehicles on the road, farm trucks are made to handle heavy highway loads. And you don't have money tied up in an expensive vehicle that can only be used for travel," points out Beler. The camper unit is self-contained except for cab-to-camper intercom. Options, such as air conditioning, are available.

Costs range from \$9,000 to \$16,000, depending on size and options.

For more information, contact: FARM SHOW Followup, Lloyd Beler, Beler Enterprise Ltd., Box 57, Mankota, Sask. Canada S0H 2W0 (ph 306 478-2617).



The motor home mounts on standard grain trucks and unloads without jacks or blocks.

"TRY IT! YOU'LL LIKE IT," SAYS INVENTOR

Iowan's Soybean Brew "Selling In spurts"

"Sales seem to go in spurts. After the initial publicity it sold fast. A few health food stores have taken it on. Some move quite a bit, others not so

much," says Darrel Shirbourn, manager of a cooperative elevator in Callendar, Iowa, and developer of the much-publicized Soybean brew.

About a year ago, when coffee prices rose higher than he could stand, he began looking for a substitute. After three months of testing, he came up with his special "brew" made from soybeans. He then had friends and customers sample it. "One group, an agricultural class consisting mainly of young farmers at Iowa Central Community College really liked it. About 90% of them were ready, after the first few sips, to put money into further development of it," Shirbourn told FARM SHOW. He began manufacturing the brew himself. It's now being manufactured and marketed by Dadco Foods, Eau Claire, Wis. Suggested retail is right at \$1.50 per pound.

"A company in Taiwan placed a very large order for the product but then the U.S. recognized mainline China and they never did accept delivery on the shipment. Japan is also interested but some minor problems have to be worked out before we can ship there," says Shirbourn.

Although his brew doesn't have caffeine in it, it can be added. Shirbourn says he has contacted scientists to work out a method of adding the coffee flavor and aroma to his soybean brew.

He notes that the product should be made "just as you would make coffee in a percolator or the newer drip-type coffee makers. If you use two scoops of coffee, for example, you should also use two scoops of the soybean brew. You can make a pot one morning, let it set all day and night, and it will taste and look just as good the next morning."

If you'd like to sample Shirbourn's soybean brew, write to: FARM SHOW Followup, Darrel Shirbourn, Callendar, Iowa 50523.



Burbrink's personalized letterhead pictures his farm.

DIFFERENT AND DISTINCTIVE

Personalized Stationery Pictures "Your Place"

"We wanted personalized stationery for our farm that was different and distinctive. We couldn't be more pleased," says Arthur Burbrink, Edinburg, Ind., who commissioned a local artist skilled in a specialized art form to do the job.

Artist Jonell Folsom, Columbus, Ind. specializes in drawing farm scenes and animals using an unusual procedure called pointillism — drawing with small strokes or dots in black ink to form a picture. She works from photographs sent in by farmers and ranchers to produce a flattering view of the farmstead.

"The advantage with the type of drawing she does is that you not only get a unique, personalized artform to

hang in your home, but you can have it reproduced on stationery, business cards, or whatever papers you use in your farm business," says Burbrink.

Artist Folsom will help you select the one or two photos of your farm or ranch to use in making the drawing. "A drawing is more personal than a photograph and looks better because you can leave out any objects that detract from your farm or ranch," she explains.

Cost to get a 22 x 28 in. "pointillism" hand drawing of your farm or ranch, and a layout incorporating the drawing with your logo for use on stationery, is about \$225. Folsom stresses that to get the job done right, she needs good communication with

the customer so send along your phone number. Here's what else you should do:

Send several photos of your farmstead, either from the exact view you want pictured, or from several angles, asking her to combine them into the most attractive portrait. She'll make the drawing, plus a layout, which you can take to a local printer to have letterheads and business cards printed up.

For more details, contact: FARM SHOW Followup, Jonell Folsom Studio, 2125 Washington Street, Columbus, Inc. 47201 (ph. 812 379-9244).