

## Farms And Shops Now Can Have Affordable 3-Phase Power

Remco Electrical Mfg offers high performance rotary phase converters that perform equal to or better than utility 3-phase electric at a fraction of the cost.

Grain drying, irrigation, woodworkers and many other commercial operations cannot afford 3-phase from the power company to grow their businesses. "By converting existing low-cost single phase with our converter, people literally save tens of thousands of dollars," says John Cotanch, Remco founder.

First used in the late 1960's, converters have grown in popularity and performance. "My dad was an early pioneer in rotary converters and he passed on his knowledge to me. Today we have advanced his design."

Remco offers a line of rotary converters 5HP to 125HP for small to medium industrial business owners and large farm



Remco works with farmers and ranchers to provide 3-phase power at a fraction of the cost of utility-provided power. Products include rotary phase converters, CNC phase converters, variable frequency drives, and high-performance motors.

operations. "What I am most proud of today is that we are making our converters here in America. It's not easy with the amount of lost manufacturing but we recognized that we have to build things at home to survive. We use American made parts and labor and that's my contribution to being a patriot!"

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**Reader Inquiry No. 192**

## Feed-Saving "Hay Manager"

"We're feeding 100 beef cows two big round bales a day with absolutely no waste thanks to our homebuilt Hay Manager," says Ted Lacey of Trent, S. Dak. Developed over the last 15 years on the farm, farmers and horse enthusiasts have bought them for 5 years from areas of the Dakotas, Wisconsin and Nebraska with no complaints. "Customers buy the feeders, we do not sell them. Kind of like the saying, it sells itself," says Lacey.

"It was designed because the feeders on the market were poorly built," Lacey says. "The hay would either spoil or be pulled outside the feeder. Twenty percent or more of the hay was wasted and the feeders only last a short time."

Lacey's idea was to use the same round metal band configuration, but use stronger metal, 14 ga. steel rather than 20 ga. as found on competitive units. Another distinction is that The Hay Manager holds a bale entirely off the ground to prevent spoilage. Twelve to 18 3/4-in. steel rods hook to the top metal band making the unit infinitely adjustable in restricting the animals intake. "The bale is supported between the rods and doesn't touch the ground as designed to manage the animal's feed in-take," Lacey says, "Thereby putting the waste in the cattle instead of on the ground. They eat the loose hay leaves that fall inside the ring and don't pull it outside on to the ground."

"We built them strong because we've got 100 head of cows and we know what animals can do to weak metal," Lacey says. The Hay Manager for cattle weighs about 475 lbs. compared to competitive models that weigh 150 to 200 lbs. "I've used a couple of my Hay Managers for 16 years and they



**Hay Managers hold big bales off the ground so livestock don't waste hay.**

show use but not damage. We move them every day to let the cattle spread the manure in the fields."

The Hay Manager design has been tested on horses and sheep and the customers come back in shock that their animals don't waste any hay. A horse lady was so surprised after buying one in the summer that her complaint was, "I'm concerned that my horses are going to starve when winter comes."

"We've had a lot of experience with our own cattle using the Hay Manager and we're

confident we've got a product that reduces waste to less than 2 percent and can stand the abuse of livestock," Lacey says. Prices range from \$750 to \$1000 FOB Trent, S. Dak. Patent Pending

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