



## Mobile Rust Control Business

Bob Lawrie and his son, Greg, started a mobile rust control business 34 years ago that has been so successful they've set up nineteen other operators in their own franchised businesses.

Pro-Fleet Care operators come to the farm to spray a special blend of chemicals for corrosion prevention onto vehicles and equipment. The application penetrates into hard-to-reach seams and crevices, according to Bob.

"We spray the exterior trim, including door handles, mirrors, bumper rails, window trim, and so on," he says. "We believe rust control should protect the entire vehicle, from the undercarriage, fenders, doors, door posts, hood, and trunk all the way up to the roof line. We've established this total process because we know that rust isn't selective."

The company's unique product displaces moisture as it protects and seals. It defies gravity as it creeps in all directions on surfaces, including over tar, wax and previous rust control products that have cracked and left the vehicle exposed. It also protects electrical wiring and components from corrosion, according to Lawrie.

He points out that, in many cases, rust control treatment is only needed once a year, and the equipment owner benefits by increasing his private resale value.

One client, a large Canadian wholesale nursery, says using Pro Fleet Care "is like regularly changing your vehicle's oil. It's a small cost when you compare the extended life of equipment."

Some of Pro-Fleet's clients include tractor refurbishers, body shops owners, school bus operators, trucking fleets, government

agencies, bus lines, farmers, construction companies, car rental agencies, and landscape companies.

"When I started this mobile rust control operation 34 years ago, I thought it would make a great retirement business because I could be my own boss and work the hours I wanted to," Bob says. "As it turns out, I'm especially happy that it lends itself to working with my son."

The investment required to become a franchise operator is in the \$30,000 to \$60,000 (Can.) range. In addition to a turnkey equipment package, this fee guarantees a variety of benefits, including assistance in establishing a client base, two weeks of intensive training, ongoing support, and exclusive protected territories.

"There are no ongoing royalties and no costly storefront is required," Bob points out. "This type of business provides low overhead and high profit potential."

Lawrie says the company charges flat rates for various types of vehicles such as \$150 for pickups and \$260 and up for highway trucks.

We now have three dealers in the United States and sixteen franchisees are located in Canada. Lawrie can work with anyone in the U.S. or Canada.

Contact: FARM SHOW Followup, Pro Fleet Care, 51 Sundial Crescent, Dundas, Ontario, Canada L9H 7R6 (ph 905 667-8595; greglawrie@profleetcare.com; [www.profleetcare.com](http://www.profleetcare.com)).

Reader Inquiry No. 02

## Stretching Device Worn At Night Cures Carpal Tunnel Naturally

"I talk to CTS sufferers daily, who are having terrible hand pain, annoying numbness in their fingers and a weak grip. Usually, they can't sleep and complain about dropping things. Often they are scheduled for surgery. They try the Carpal Solution and within a few weeks, they feel relief and cancel the surgery," says Karen, Customer Service Manager at First Hand Medical.

A doctor invented the device working with patients. The Carpal Solution is a comfortable stretching brace that you put on your hand before retiring to bed and take off in the morning. The brace applies consistent gentle stretching action at three key points. It restores flexibility and circulation and relieves the pressure on the nerve.

It works for 97% of people. Most people feel relief from their worst symptoms within 3 weeks and complete remission within 6 weeks. Then CTS goes away for 2 to 7 years.

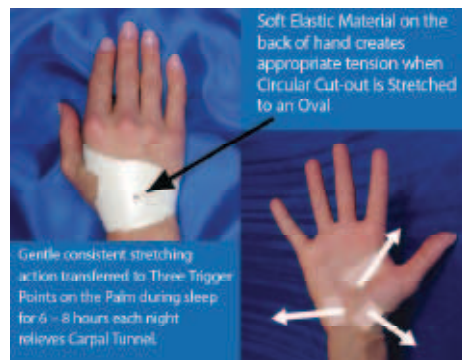
It provides over 224 hours of gentle consistent stretching over the 6 week protocol. There is no other way to achieve this.

Neurologists call it the Best First Line of Treatment for CTS. Over 70,000 have avoided surgery. Patients call it their Carpal Tunnel Cure!

The 6-week therapy pack costs \$97.90 delivered to your home for one hand and \$187.85 for both hands (includes shipping and handling).

First Hand Medical guarantees you will feel some relief within 30 days. If not, send it back and they'll refund your money. If you start feeling any relief, you will get completely better.

There is no downtime, & no risk of complications with the Natural Carpal Solution Treatment. To order the Carpal Solution 6-Week Therapy Pack, specify Right or Left hand, or both hands. One size fits all.



Call Karen toll-free at: 1-800-798-5210 or 1-617-794-0503 or 1-801-930-9240.

Or send your check or Money Order to: First Hand Medical -FS, 3434 E. 7800 S, Ste. 328, Salt Lake City, UT 84121 USA. website: [www.MyCarpalTunnel.com](http://www.MyCarpalTunnel.com)

Patented medical technology, registered with FDA, clinically documented by Doctors, and reimbursed by health insurance.

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