

Walder Mfg.: “Crush And Roast” Beans For Profit

Over a 16 year period, Walder Mfg has been very successful in marketing oil screw presses for farmers, commercial markets and food grade facilities, selling presses in the U.S., Canada, and in Nigeria, Africa. “There is always a formula to make money either with oil or meal and sometimes both”, states Mark Walder. “Do you think ADM or Cargill will process beans at a loss?” Walder Mfg. has good reasons they are still in business after all this time.

Walder Mfg. re-machines every press to specs to insure longevity (8000 to 12000 hrs.) and high oil yields. The presses are reasonably priced, and work hard, with longevity for the customer, therefore, making their pay back on their investment fairly quick. “We have a solid reputation and knowledge of the presses, we are readily available for trouble shooting and carry all parts on hand.”

The number one seller is the soybean double press unit that produces a gallon of oil per bushel with 49 percent by-pass protein, Walder said, “Tests are measured on success in the dairy industry by butter fat, which increases from 3.7 to 4.2 percent and slight increase in milk over chemical treated meal. Beef farmers see a higher rate

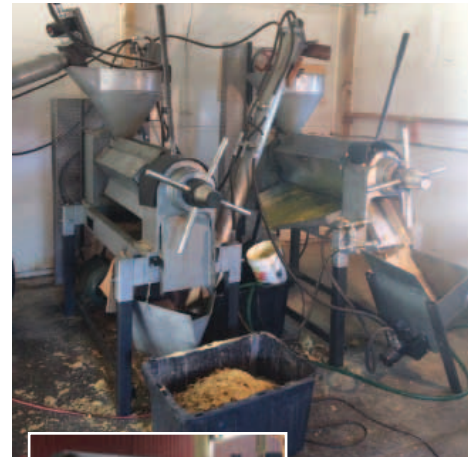
of gain on pressed meal too because the pressed meal has more energy.”

Walder Mfg continues to expand into new markets; the Non-GMO and organic farmers who want a total processing system on their farm and have a commercial grade product to use or sell. A new design on a roaster made this possible.

“Over the last 16 years and over 20 tries we finally developed a roaster that is LP fired and efficient.” We kept safety in mind and developed a revolutionary design that is like a frying pan and an oven combined together that roasts meal uniformly.” The roaster can roast raw soybeans, canola or any other product that can be roasted.

Walder Mfg. has experience in crushing Sunflower, flax, canola, camelina, mustard, soybeans, milk thistle, cotton seed and pecans. Walder Mfg. sells 6 ton presses starting at \$6000.00 and 20 ton presses starting at \$19700.00 which can produce 864 gallons of oil in 24 hours. The new roaster sells for \$15000.00 and will keep up to a double six ton press unit.

Walder Mfg. makes bio diesel with their oil and have burned over 21000 gallons on their farm in the last 4 years even in new engines.



Double six ton presses with new roaster converts the trypsin enzyme for hogs and poultry.

Contact; Waldermfg.com, 1525 South County Road I, Wittenberg, WI 54499 Mark’s Cell 715-581-1525 Ed’s Cell 715 581-5439 E-Mail: waldermfg@hotmail.com

Reader Inquiry No. 166



Reuben Zimmerman buys used New Idea corn pickers from farmers and rebuilds them, converting wide row models to narrow row.



Zimmerman sometimes buys pickers just for the parts. And if he needs parts that aren’t available, he builds his own.

Corn Picker Expert Rebuilds Machines, Sells Parts

Even in this age of high-tech farms and big, expensive combines, there are still some farmers harvesting with ear corn pickers.

But finding machines in good condition can be a problem. New Idea, the biggest manufacturer of ear corn pickers, stopped building units in the late 1970’s. No manufacturer makes a new corn picker and most used pickers are set up for 40-in. rows. Finding a narrower machine to match today’s row spacings isn’t easy.

Reuben Zimmerman, Barnett, Mo., saw the market for rebuilt corn pickers and parts about 15 years ago so he started a business called “Picker Paradise LLC”. He buys used New Idea corn pickers from farmers across the U.S. and rebuilds them, converting wide row models to narrow row. If he needs parts

that aren’t available, he builds his own. “While I have a good inventory on hand of pickers and used parts, I’m always looking for good pickers to buy,” he says.

When Zimmerman first got started, he had to figure out how to convert a wide row model to narrow. “It’s quite an involved process. Halfway through my first one I wasn’t sure if I’d ever get it finished, but it turned out good,” he says.

Finding replacement parts for corn pickers is getting to be a problem, he says. “A lot of parts aren’t available through New Idea any more, which is why I started manufacturing hard-to-find parts.”

One of the most popular parts that he builds are rubber paddle wheels, which replace the original rubber finger wheels

on the picker’s husking unit. “The original rubber finger wheels get brittle and break off, and they’re very expensive to replace. My replacement paddle wheels sell for only about one fourth as much as the finger wheels.”

“Ear corn picking is making a comeback in some areas and people are realizing if they have a chance to buy a good picker they had better latch onto it as nice ones are getting harder to find,” says Zimmerman. He has sold pickers to customers from Texas to Pennsylvania. Most narrow row models sell for \$3,000 to \$4,000.

Contact: FARM SHOW Followup, Picker Paradise LLC, Reuben Zimmerman, 64757 Hwy. C, Barnett, Mo. 65011 (ph 573 378-4172).