



Memo tractor line-up matches "before the AC merger" Deutz tractors up to 170 hp.

SAME AIR-COOLED, EFFICIENT ENGINE

Deutz "Look Alike" Sells For 30% Less

"It's creating some tough competition for Deutz dealers," says Roger Smith, spokesman for IMG of Nashville, Tenn., distributors of a new Deutz "look alike" tractor from West Germany.

Memo tractors are actually built in Yugoslavia in a plant that made tractors and parts for Deutz until that company took over the tractor-building facilities of Allis Chalmers. Now the tractors are being sold in the U.S. and throughout the world under the Memo trademark. According to Smith, the only difference between Memo and Deutz is the price. Memo tractors sell for at least 30% less and parts for fully 50% of prices charged by Deutz.

"At first Deutz encouraged their dealers to take on Memo franchises so they wouldn't have to compete with them. When dealers started selling more Memo tractors and parts than Deutz, however,

they discouraged their dealers from selling Memos. Nevertheless, more than half the Deutz dealers in Texas have already signed up with Memo," says Smith.

The Memo tractor line-up matches the Deutz line-up of tractors up through 170 hp. as manufactured before Deutz merged with Allis Chalmers. Since the merger of the two companies, Deutz has added Allis Chalmers parts to their tractors and changed them in other ways. A 45 hp. Memo equipped with a loader, which Smith says is the same as a 4506 Deutz, sells for \$9,500. A 73 hp. model that Deutz sells in the \$22,000 range sells for \$15,500. Most Deutz and Bosch parts, which Memo also makes, sell for about half-price, according to Smith.

For more information, contact: FARM SHOW Followup, Memo Tractors, 1950 E. Continental Blvd., South Lake, Tex. 76092 (ph 817 481-6577).



"I think it's safer and a lot more functional than 3 or 4 wheel ATV's," says Deere dealer David Pearce.

"ALMOST A TRUCK"

Deere Utility Vehicle

New from Deere and Co. is a 5 wheel "almost a truck" utility vehicle called the AMT600.

Equipped with a 62 to 1 gear ratio, it has 600 lbs. load carrying capacity, plus an additional 1,000 lbs. towing capacity.

"We think it's an exciting new product

for the farm ATV market," says Deere dealer David Pearce, vice president of Triangle Equipment, Raleigh, N.C., who managed to acquire one of the first-available AMT's to display at the recent Southern Farm Show in Raleigh. "It was one of the hottest new products at this



The new grain saver allows most crops to be harvested without having to use the header reel.

ELIMINATES CROP BUILDUP ON HEADER PLATFORM

New Grain Saver For Combines

"It eliminates crop buildup on the sickle and table auger platform," says Aquatec Development, Los Angeles, Cal., of its new Vibra-Mat, a low cost grain saver that fits most makes and models of combine headers.

The grain-saving device, developed and field-tested over a period of 10 years in Australia, is made from a combination of PVC and vinyl plastic. It's about 9 in. wide and comes in 20, 25 or 30 ft. lengths which you cut to match the width of your particular combine header.

The mat comes affixed to a 2-1/2 in. wide mounting strip which bolts directly to the sickle. You weld the "head" end of short mounting bolts -- spaced 12 to 16 in. apart -- to sickle sections and replace the regular hold-down clips with special 5 in. wide clips which come with the Vibra-Mat kit.

"In most crops, you'll be able to harvest without having to use the reel," the manufacturer points out. "When fitted to the sickle, the mat moves back and forth at knife speed, causing the cut crop to be transferred to the table auger almost immediately and thus eliminating crop buildup on the sickle and platform. The Vibra-Mat is especially effective when harvesting short-growing small grain crops, and for peas and lupins, all of which tend to build up on the platform."

Initial installation takes 2 to 3 hours. After that, the mat can be installed or removed in about 5 min. It's available to fit most single knife headers, the New Holland Twin Knife, and most Deere headers.

Vibra-Mat sells for right at \$10 per ft.



Vibra-Mat moves back, forth with sickle to transfer cut crop to auger without piling up on header platform.

For more information, contact: FARM SHOW Followup, Aquatec Development Inc., 1612 South Camden Ave., Los Angeles, Cal. 90025 (ph 213 665-8803).

year's show," David told FARM SHOW. He feels it's competitively priced (\$3,000 suggested retail) and has features that "put it well ahead of our competition in this market. I think it's safer and a lot more functional for chore work than 3 or 4 wheel ATV's."

Here are other key features of the new AMT:

- 8 hp Kawasaki engine with 341 cc displacement;
- Peerless transmission with reverse and posi-traction 4 wheel drive;
- A 48 by 43 by 11 in. bed, rated at 600

lbs capacity (tips manually);

- 10 in. of ground clearance;
- A turning radius of 100 in.;
- Top speed of 20 mph;

The new AMT600 is equipped with 25 in. turf-type tires and carries a 1 yr. warranty. It measures 51 in. wide, 101 in. long and 41 in. high. Weighs 800 lbs.

For more information, see your nearest Deere dealer.